Company Number: 270150

## The Upstate Theatre Project Limited

(A company limited by guarantee, not having a share capital)

### **Directors' Report and Financial Statements**

for the year ended 31 March 2015

Online Web Accounting Limited
Chartered Accountants and Statutory Auditors
3 Garrai Na Gcrann
Mornington
Country Meath,
Ireland

# The Upstate Theatre Project Limited (A company limited by guarantee, not having a share capital) CONTENTS

	Page
Directors and Other Information	3
Directors' Report	4 - 5
Statement of Directors' Responsibilities	6
Independent Auditor's Report	7
Income and Expenditure Account	8
Balance Sheet	9
Cash Flow Statement	10
Notes to the Financial Statements	11 - 15
Supplementary Information on Trading Statement by Cost Centre	17 - 19

(A company limited by guarantee, not having a share capital)

### DIRECTORS' AND OTHER INFORMATION

Directors Dr Matthew Stout

Carina McGrail Irene White Bobby McCormack

Hugh Doogan (Resigned 12 November 2014)

Alan Costello

Ged Nash (Resigned 8 August 2014)

Paddy Goodwin

Tara Jenkins (Appointed 10 December 2014)

Company Secretary Bobby McCormack

Company Number 270150

Registered Office and Business Address Barlow House

West Street Drogheda Co. Louth

Auditors Online Web Accounting Limited

Chartered Accountants and Statutory Auditors

3 Garrai Na Gcrann Mornington Country Meath,

Ireland

Bankers Bank Of Ireland

Laurence Street Drogheda Co. Louth

(A company limited by guarantee, not having a share capital)

#### DIRECTORS' REPORT

for the year ended 31 March 2015

The directors present their report and the audited financial statements for the year ended 31 March 2015.

#### Principal Activity and Review of the Business

The principal activity of the Company continues as that of a community-engaged performing arts organisation.

The Company is limited by guarantee not having a share capital.

Upstate Theatre Project Limited is a registered charity (CHY12591) and a community-engaged performing arts organisation adhering to collective and collaborative approaches in keeping with principles of cultural democracy. Upstate was founded in 1997 and has pursued a collaborative, participatory practice since its inception. Upstate's workshop programme is designed as a place where people can collectively work in collaboration with artists to realise performances based on themes, ideas, and issues of mutual interest.

There has been no significant change in these activities during the year ended 31 March 2015.

The Company's 2014/2015 programme included projects such as The Street, Echoes, The Bell Room, Story Trail, Civic Life and the continued touring of The Far Side. Artist collaborations have included those with Gary Keegan, Paul Hayes, Louise Lowe, Desperate Optimists, Seamus Nolan and Feldlim Cannon.

#### Principal Risks and Uncertainties

The Directors are aware of the risks to which the Company is exposed, in particular to financial and operational risks, and they are satisfied that appropriate systems are in place to mitigate exposures to those risks. In light of increased focus on the regulatory and legal environment in which the Company operates as a registered charity, the Directors have actively committed to the adopting of the Governance Code for Community, Voluntary and Charitable Organisations.

Financially, the Company continues to face funding pressures, reflective of those faced by the wider arts sector. Faced with ongoing reductions in grant funding from the Arts Council for 2014/2015 in March 2014, the Directors have had no option but to reduce the hours worked by staff by up to 50%, reducing payroll costs, effective end of March 2014. These and other measures taken by the board to reduce costs in early 2014 has resulted in a surplus of €12,782 for the 2014/2015 period compared to a deficit of €12,141 for the prior period. In addition to prudent financial management, the Company has also continued to strengthen its funding relationship with all funders, including the Arts Council, Heritage Council, local authorities, and the EU's PEACE Programme. The Directors have projected cash flow requirements for a period of twelve months after the year end, and based upon projections and expected income the Directors remain confident that all projected commitments will be met as they become due over the coming year.

#### Financial Results

The surplus/(deficit) for the year after providing for depreciation amounted to €12,782 (2014 - €(12,141)). The year end reserves as at 31st March 2015 total €26,568, of which €16,345 is unrestricted. The Directors believe this amount is sufficient to enable the Company to absorb fluctuations in cash flow and continue to operate and to implement current activities.

#### Directors

The current directors are

Dr Matthew Stout Carina McGrail Irene White Bobby McCormack Hugh Doogan (Resigned 12 November 2014) Alan Costello Ged Nash (Resigned 8 August 2014) Paddy Goodwin Tara Jenkins (Appointed 10 December 2014)

There were no changes in shareholdings between 31 March 2015 and the date of signing the financial statements.

In accordance with the Articles of Association, the directors retire by rotation and, being eligible, offer themselves for re-election.

(A company limited by guarantee, not having a share capital)

#### DIRECTORS' REPORT

for the year ended 31 March 2015

#### Post Balance Sheet Events

The directors acknowledge that up top the date of approving these accounts, that there were no post balance sheet events.

#### Auditors

The auditors, Online Web Accounting Limited, have indicated their willingness to continue in office in accordance with the provisions of Section 380 of the Companies Act, 2014.

#### Statement on Relevant Audit Information

There is no relevant audit information of which the statutory auditors are unaware. The directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and they have established that the statutory auditors are aware of that information.

#### Compliance Statement

The directors are responsible for securing the company's compliance with its relevant obligations (compliance with both company and tax law) and with respect to each of the following three items, we confirm that it has been done. We confirm:

- the existence of a compliance policy statement;
- appropriate arrangements or structures put in place to secure material compliance with the company's relevant obligations;
- a review of such arrangements and structures has taken place during the year

#### Accounting Records

To ensure that proper books and accounting records are kept in accordance with Section 202 Companies Act, 1990, the directors have employed appropriately qualified accounting personnel and have maintained appropriate computerised accounting systems. The books of account are located at the company's office at Barlow House, West Street, Drogheda, Co. Louth.

Signed on behalf of the board

Dr Matthew Stout

Director

Bobby McCormack

Director

4 September 2015

(A company limited by guarantee, not having a share capital)

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

for the year ended 31 March 2015

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable Irish law and Generally Accepted Accounting Practice in Ireland including the accounting standards issued by the Financial Reporting Council and promulgated by Chartered Accountants Ireland.

Irish company law requires the directors to prepare financial statements giving a true and fair view of the state of affairs of the company and the surplus or deficit of the company for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with Irish Generally Accepted Accounting Practice (accounting standards issued by the Financial Reporting Council and promulgated by Chartered Accountants Ireland and Irish law).

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and apply them consistently,
- make judgements and estimates that are reasonable and prudent;
- state whether applicable Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2014. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in Ireland governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

In so far as the directors are aware:

- there is no relevant audit information (information needed by the company's auditor in connection with preparing the auditor's report) of which the company's auditor is unaware, and
- the directors have taken all the steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information.

Mr. A.

Signed on behalf of the boar

Dr Matthew Stout

Bobby McCormack

Director

4 September 2015

#### INDEPENDENT AUDITOR'S REPORT

#### to the Members of The Upstate Theatre Project Limited

(A company limited by guarantee, not having a share capital)

We have audited the financial statements of The Upstate Theatre Project Limited for the year ended 31 March 2015 which comprise the Income and Expenditure Account, the Balance Sheet, the Cash Flow Statement, the Accounting Policies and the related notes. The financial reporting framework that has been applied in their preparation is Irish law and accounting standards issued by the Financial Reporting Council and promulgated by Chartered Accountants Ireland (Generally Accepted Accounting Practice in Ireland).

This report is made solely to the company's members, as a body, in accordance with Section 391 of the Companies Act 2014. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with Irish law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practice Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the assets, liabilities and financial position of the company as at 31 March 2015 and of its surplus for the year then ended; and
- have been properly prepared in accordance with the requirements of the Companies Act 2014.

#### Matters on which we are required to report by the Companies Act 2014.

- We have obtained all the information and explanations which we consider necessary for the purposes of our audit.
- In our opinion the accounting records of the company were sufficient to permit the financial statements to be readily and properly audited.
- The financial statements are in agreement with the accounting records.
- In our opinion the information given in the Directors' Report is consistent with the financial statements.

#### Matters on which we are required to report by exception

We have nothing to report in respect of the provisions in the Companies Act 2014 which require us to report to you if, in our opinion, the disclosures of directors' remuneration and transactions specified by Sections 305 to 312 of the Act are not made.

Niget McAuley (FCA/FCAZ) for and on behalf of

ONLINE WEB ACCOUNTING LIMITED

Chartered Accountants and Statutory Auditors

3 Garrai Na Gcrann

Bled

Mornington

Country Meath,

Ireland

4 September 2015

## THE UPSTATE THEATRE PROJECT LIMITED (A COMPANY LIMITED BY GUANANTEE NOT HAVING SHARE CAPITAL)

#### INCOME AND EXPENDITURE ACCOUNT FOR THE PERIOD ENDED 31ST MARCH 2015

	2014/15 Restricted Funds €	2014/15 Unrestricted Funds €	2014/15 Total Funds €	2013/14 Total Funds €
Incoming Resources				
Incoming Resources from Generated				
Funds				
Voluntary Income				
Grants and Donations	107.947		107,947	101,222
Support in Kind		-	-	
	107,947	:	107,947	101,222
Activities for Generating Funds				
Commercial Trading Operations			-	Nil
Investment Income		-		Nil
	:	:	=	Nil
Incoming Resources from				
Charitable/Company Activities				
Operation of Arts Centre	-		-	Nil
Other Incoming Resources				
Programme Income		2.092	2,092	2,421
Other Income	-	500	500	2,260
	=	2,592	2.592	4,681
Total Incoming Resources	107,947	2,592	110,539	105,903
Resources Expended				
Cost of Generating Funds				
Publicity/Marketing	2.156		2,156	5,392
Charitable Activities				
Artistic Programme	54,399		54,399	47,000
Administration Management Costs	41,169	33	41.202	65,652
Total Resources Expended	97,724	33	97,757	118,044
Net Incoming/(Outgoing) Resources	10,223	2,559	12,782	(12,141)
Funds at the Beginning of the Year		13,786	13,786	25,927
Funds at the End of the Year	10,223	16,345	26,568	13,786

There were no recognised gains or losses other than the incomings/outgoings for the above two financial periods/years.

The financial statements were approved by the Board on 4th September 2015 and signed on its behalf

Dr Matthew Stout

Director

Bobby McCormack Director

## The Upstate Theatre Project Limited (A company limited by guarantee, not having a share capital)

### **BALANCE SHEET**

as at 31 March 2015

		****	0044
		2015	2014
	Notes	€	€
Fixed Assets			
Tangible assets	5	678	999
Current Assets			
Debtors	6	785	5,117
Cash at bank and in hand		30,629	27,187
		31,414	32,304
Creditors: Amounts falling due within one year	7	(5,524)	(19,517)
Net Current Assets		25,890	12,787
Total Assets less Current Liabilities		26,568	13,786
Reserves			
Income and expenditure account	10	26,568	13,786
Members' Funds	11	26,568	13,786

Approved by the board on 4 September 2015 and signed on its behalf by

Dr Matthew Stout -

Director

Bobby McCormack Director

# The Upstate Theatre Project Limited (A company limited by guarantee, not having a share capital) CASH FLOW STATEMENT

		2015	2014
	Notes	€	€
Net cash inflow from operating activities	12	3,442	(19,106)
Capital expenditure	12	•	(1,507)
Movement in cash in the year		3,442	(20,613)
Reconciliation of net cash flow to movement	in net funds (Note 1	2)	
Movement in cash in the year		3,442	(20,613)
Net funds at 1 April 2014		27,187	47,800
Net funds at 31 March 2015		30,629	27,187

(A company limited by guarantee, not having a share capital)

#### NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 March 2015

#### 1. ACCOUNTING POLICIES

#### Basis of preparation

The financial statements have been prepared on the going concern basis and in accordance with generally accepted accounting principles in Ireland and Irish statute comprising the Companies Act 2014. They comply with the financial reporting standards of the Financial Reporting Council, as promulgated by Chartered Accountants Ireland. The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

#### Income

Turnover comprises the total of all Grants, donations and other sundry income received or receivable during the year. The Company has Charity Status - CY 12591 and holds an exemption from Corporation Tax.

#### **Fund Accounting**

The following funds are operated by the Charity

#### Restricted Funds

Restricted Funds, represent grants, donations and sponsorships received which can only be used for particular purposes specified by the donors or sponsorship programmes binding on the directors. Such purposes are within the overall aims of the company.

#### Unrestricted Funds

General Funds represent amounts which are expendable at the discretion of Directors in furtherance of the objectives of the charity and which have not been designated for other purposes. Such funds may be held in order to finance working capital or capital expenditure.

#### Grants

Grant income from Public Sector Bodies/Government Agencies and other sundry sources are either credited when receivable to the Statement of Financial Activities or are deducted from expenses which give rise to the grants. Expenditure grants are credited to the Income and Expenditure Account upon the recognition of the associated expense for which the grant was originally received.

#### Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost or at valuation, less accumulated depreciation. The charge to depreciation is calculated to write off the original cost or valuation of tangible fixed assets, less their estimated residual value, over their expected useful lives as follows:

Fixtures, fittings and equipment

20% Straight line

Motor vehicles

- 20% Straight line

The carrying values of tangible fixed assets are reviewed annually for impairment in periods if events or changes in circumstances indicate the carrying value may not be recoverable.

#### Taxation

No charge to current or deferred taxation arises as the charity has been granted charitable status under Sections 207 and 208 of the Taxes Consolidation Act 1997, Charity No CHY 12591.

#### Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated at the rates of exchange ruling at the balance sheet date. Transactions, during the year, which are denominated in foreign currencies are translated at the rates of exchange ruling at the date of the transaction. The resulting exchange differences are dealt with in the income and expenditure account.

(A company limited by guarantee, not having a share capital)

### NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 March 2015

continued

#### 2. INCOME

The income for the year has been derived from:-

,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	2015	2014
	€	€
Arts Council Revenue Funding	57,500	72,000
Local Authority Revenue Funding	18,700	3,178
Other Grants and donations	960	3,575
Peace III Grants	30,787	22,469
Programme Income	2,092	2,421
Other Income	500	2,260
	110,539	105,903

The whole of the company's income is attributable to its market in the Republic of Ireland and is derived from the principal activity of an independent performing arts organisation located in Drogheda, County Louth.

3.	OPERATING SURPLUS/(DEFICIT)	2015	2014
		€	€
	Operating surplus/(deficit) is stated after charging/(crediting):		
	Depreciation of tangible assets	321	695
	Auditor's remuneration		
	- other assurance services	2,398	3,075

#### 4. EMPLOYEES AND REMUNERATION

#### Number of employees

The average number of persons employed (including executive directors) during the year was as follows.

	2015 Number	2014 Number
Administration & Marketing	1	1
Artistic Director	1	1
	2	2
The staff costs comprise:	2015	2014
	€	€
Wages and salaries	35,810	48,906
Social welfare costs	3,391	4,366
	39,201	53,272

# The Upstate Theatre Project Limited (A company limited by guarantee, not having a share capital)

## NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 March 2015

continued

5.	TANGIBLE FIXED ASSETS	Fixtures, fittings and equipment €	Motor vehicles	Total €
	Cost			
	At 31 March 2015	26,066	27,626	53,692
	Depreciation			
	At 1 April 2014	25,167	27,526	52,693
	Charge for the year	301	20	321
	At 31 March 2015	25,468	27,546	53,014
	Net book value			
	At 31 March 2015	598	80	678
	At 31 March 2014	899	100	999
5.1.	TANGIBLE FIXED ASSETS PRIOR YEAR	Fixtures,	Motor	Total
		fittings and equipment	vehicles	Total
		€	€	€
	Cost	24.550	27,626	F3 495
	At 1 April 2013 Additions	24.559 1,507	21,020	52,185 1,507
	Additions			
	At 31 March 2014	26,066	27,626	53,692
	Depreciation			
	At 1 April 2013	24.372	27,626	51,998
	Charge for the year	795	(100)	695
	At 31 March 2014	25,167	27,526	52,693
	Net book value	200		
	At 31 March 2014	899	100	999
	At 31 March 2013	187		187
6.	DEBTORS		2015	2014
			€	€
	Other debtors			2,080
	Prepayments and accrued income		785	3,037
			785	5,117

(A company limited by guarantee, not having a share capital)

### NOTES TO THE FINANCIAL STATEMENTS

continued

for the year ended 31 March 2015

7.	CREDITORS	2015	2014
۲.	Amounts falling due within one year	€	€
	Taxation and social welfare (Note 8)	621	1
	Other Creditors and Deferred Income	2,000	16,375
	Accruals	2,903	3,141
		5,524	19,517

Included in Accruals is a provision for holidays pay due to employees, but not taken at Year End amounting to €452 (2014 - Nil).

8.	TAXATION AND SOCIAL WELFARE	2015 €	2014 €
	Creditors:	440	
	PAYE PRSI	140 481	1
		621	1

#### STATUS

The liability of the members is limited.

Every member of the company undertakes to contribute to the assets of the company in the event of its being wound up while they are members or within one year thereafter for the payment of the debts and liabilities of the company contracted before they ceased to be members and the costs, charges and expenses of winding up and for the adjustment of the rights of the contributors among themselves such amount as may be required, not exceeding € 2.

#### 10. INCOME AND EXPENDITURE ACCOUNT

	2015 €	2014
At 1 April 2014 Surplus/(deficit) for the year	13,786 12,782	25,927 (12,141)
At 31 March 2015	26,568	13,786
Opening Members Funds - Restricted 1.4.2014 Opening Members Funds - Unrestricted 1.4, 2014	13,786	16,413 9.514
Add Net Incoming Resources 2014/15 : Restricted - Unrestricted	10,223 2,559	(16,413) 4,272
Closing Members Funds - Restricted 30.4.2015	10,223	NIL
Closing Members Funds -Unrestricted 30.4.2015	16,345	13,786
Total Members Funds at 30th April 2015	26,568	13,786

The Upstate	Theatre	Project	Limited
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NO	mpany limited by guarantee, not having a share capital) TES TO THE FINANCIAL STATEMENTS e year ended 31 March 2015			continued
11.	RECONCILIATION OF MOVEMENTS IN MEMBERS' FUNDS		2015	2014
			€	€
	Surplus/(deficit) for the year		12,782	(12,141)
	Opening members' funds		13,786	25,927
	Closing members' funds		26,568	13,786
12.	CASH FLOW STATEMENT			
12.1	RECONCILIATION OF OPERATING SURPLUS/(DEFICIT) TO NET	CASH	2015	2014
	INFLOW FROM OPERATING ACTIVITIES		€	€
	Operating surplus/(deficit)		12,782	(12,141)
	Depreciation		321	695
	Movement in debtors		4,332	(3.103)
	Movement in creditors		(13,993)	(4,557)
	Net cash inflow from operating activities		3,442	(19,106)
12.2	CASH FLOW STATEMENT		2015	2014
			€	€
	CAPITAL EXPENDITURE			
	Payments to acquire tangible assets			(1.507)
12.3	ANALYSIS OF CHANGES IN NET FUNDS			
		Opening	Cash	Closing
		balance	flows	balance
		€	€	€
	Cash at bank and in hand	27,187	3.442	30,629
	Net funds	27,187	3,442	30,629

#### 13. APPROVAL OF FINANCIAL STATEMENTS

The financial statements were approved and authorised for issue by the board of directors on 4 September 2015.

## THE UPSTATE THEATRE PROJECT LIMITED

(A company limited by guarantee, not having a share capital)

#### SUPPLEMENTARY INFORMATION

#### RELATING TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2015

NOT COVERED BY THE REPORT OF THE AUDITORS

## The Upstate Theatre Project Limited (A company limited by guarantee, not having a share capital) SUPPLEMENTARY INFORMATION RELATING TO THE FINANCIAL STATEMENTS TRADING STATEMENT

		2015	2014
	0.1-1.1		2014
	Schedule	€	
Income			
- Arts Council Revenue Funding		57,500	72,000
- Local Authority Revenue Funding		18,700	3,178
- Other Grants & Donations		960	3,575
- Peace III Grants		30,787	22,469
- Programme Income		2,092	2,421
- Other Income		500	2,260
		110,539	105,903
Costs	1	(55,967)	(52,392)
Gross surplus		54,572	53,511
Overhead expenses	2	(41,790)	(65,652)
Net surplus/(deficit)		12,782	(12,141)
			The same of the sa

# The Upstate Theatre Project Limited (A company limited by guarantee, not having a share capital) SUPPLEMENTARY INFORMATION RELATING TO THE FINANCIAL STATEMENTS

SCHEDULE 1 : COSTS

	2015	2014
	€	€
Costs		
Publicity and Marketing	2,156	5,392
Materials, Costumes, Sound and Video	17,028	24,775
Artistic Manager & Workshop Labour	20,258	12,810
Wages and salaries	10,061	
Social welfare costs	965	-
Accomodation, Travel & Meals	1,939	2,383
Rent & hire of Venues, plant, machinery & storage	3,560	6,665
fees Insurance	-	95
Royalty paid	-	272
	55,967	52,392

# The Upstate Theatre Project Limited (A company limited by guarantee, not having a share capital) SUPPLEMENTARY INFORMATION RELATING TO THE FINANCIAL STATEMENTS

SCHEDULE 2 : OVERHEAD EXPENSES

	2015	2014
	E	€
Administration Expenses		
Wages and salaries	25,749	48,906
Social welfare costs	2,426	4,366
Staff training		150
Rent, parking & service fees	6,474	5,122
Insurance	1,045	337
Advertising	148	-
Telephone & Communications	521	782
Computer costs	169	172
Motor expenses	940	510
Travelling and entertainment	753	801
Bank charges	151	158
General expenses	425	20
Subscriptions	237	558
Auditor's remuneration	2,398	3.075
Depreciation of tangible assets	321	695
Charitable donations	33	
	41,790	65.652